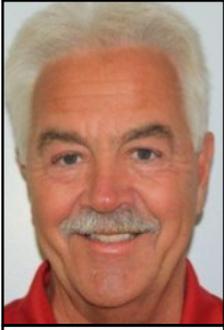


Rollin' On

July 2020



**Ed
McKinley**
Sales Director

Greetings from Sales

Every year the market seems to fluctuate between being a “Shipper or a Carrier” market. 2020 has shown us that it is a “Shippers” market as rates have plummeted. In addition, with the onset of Covid-19, it has added more fuel to the fire. Less businesses are open, certain segments of the manufacturing world are closed, and freight is drying up.

However, it is not all gloom and doom. As of the middle of June, we have seen some relief as more companies open and the

manufacturing sector has started to ramp up again.

We have been busy with new business!

- Nestle Purina in Davenport, IA inbound to Washington Court House, OH, and Sofidel in Circleville, OH (they manufacture toilet paper and paper towels). Sofidel is a short drive from Washington Court House which helps us reduce dead head miles, maximize driver's time and add revenue to our trucks.
- Hormel Foods in Columbus, OH started with us about a month ago and has been slowly increasing with loads. These are all drop and hook, the type of business we continue to attract.
- Phillips Pet Supply started in early June from Lansing, MI to Indianapolis, IN and Clyde, OH for power only. This will be short term and is also drop and hook that fits well in our network.

Request for Pricing (RFP) from potential customers has been fierce this year with most companies taking advantage of the slower economy and market rates. Our plan is to continue to build on our current relationships with customers who need service more than price. In addition, we have completed our new service area map, which is available on the home page of the Garner website, at www.garnertrucking.com.

When it comes to service— our service is impeccable! “Thank You”, “Thank You” to all our drivers and support staff! Thanks for your dedication and hard work, especially during the unusual circumstances we are currently going through.

I am hopeful the effects of the current environment will pass soon and we can resume our normal lives again. I wish everyone a wonderful summer. Stay safe and healthy.

Ed McKinley
Director Sales & Marketing



2019

FLEET ELITE

Driver of the Year

Buddy Sampley

Rookie of the Year

Don Hoop

Fleet Elite Drivers

Dennis Dean

Richard Moore

Robert Wilson

Ron's Technician

Dale Wisniewski

Garner's Technician

Ben Brumbaugh





Each month, anyone recognized with an Atta Boy or Atta Girl will earn **The Extra Mile Award** recognition and lunch on Garner!

Make sure to let Jenny know when you see someone going that extra mile!

Garner driver Amy Oeseburg wanted to give a big Atta Girl to Customer Service Manager, **Kim Fredritz**. *“Kim really went above and beyond to help me out. She managed to get a broker load changed from a live load to pre-loaded so that I could get home this week! Yeah!”* Thank you, Kim. Being conscious of a driver’s home time is very much appreciated. Kudos to you!



Congratulations to new grandpa Garner driver Chris Short and his daughter Madeline. Madeline gave birth to baby Luna Grace Miller in June! Welcome to the Garner family little Luna. Baby and mom and doing great!

Baby Time



Garner
P.R.I.D.E.



Garner is very proud to celebrate our military with the Freedom Trucks in the fleet. It’s always nice to hear from others that they are appreciated as well.

The office recently received a nice note from a fellow driver in Pennsylvania. *“I was on I 90 in Erie, Pa. today and passed one of your trucks painted with military murals and I wanted to tell how impressed I was with the truck and Patriotism displayed on it. If there were more people in this country like you, that are not afraid to display their patriotism and love for this country what is happening now would not be happening.”*



PROTECT YOUR FAMILY AND YOURSELF FROM SKIN CANCER

STAY SUN SAFE OUTDOORS



Seek shade, especially during midday hours. This includes 10 am to 4 pm, March through October, and 9 am to 3 pm, November through February. Umbrellas, trees, or other shelters can provide relief from the sun.



Wear a long-sleeved shirt and pants or a long skirt for additional protection when possible. If that's not practical, try wearing a T-shirt or a beach cover-up.



Be extra careful around surfaces that reflect the sun's rays, like snow, sand, water, and concrete.



Apply a thick layer of broad spectrum sunscreen with an SPF of 15 or higher at least 15 minutes before going outside, even on cloudy or overcast days. Reapply sunscreen at least every 2 hours and after swimming, sweating, or toweling off.



Wear sun protection gear like a hat with a wide brim and sunglasses to protect your face and eyes.



Sunglasses protect your eyes from UV rays and reduce the risk of cataracts and other eye problems. Wrap-around sunglasses that block both UVA and UVB rays offer the best protection by blocking UV rays from the side.



U.S. Department of Health and Human Services
Centers for Disease Control and Prevention

Choose Sun-Safety Strategies that Work

Broad spectrum sunscreen with an SPF of 15 or higher is important, but it shouldn't be your only defense against the sun. For the **best protection**, use shade, clothing, a hat with a wide brim, and sunglasses, as well as sunscreen.



Stop in to the main office for your free sunscreen and chap stick

Welcome
back!



John
Haas
(2723 Trainee)



Dell
Jacobs
(2731 Trainee)



Zachary
Long
(2729 Trainee)



Antonio
Young
(2741 Trainee)



Dan
Holtzapfle
(2705)



CHECK IT OUT!

Beginning July 6th, we will be rolling out a new application called TMW GO! With this app drivers and operations staff will be able to communicate more effectively, be more proactive and have more information available at their fingertips!

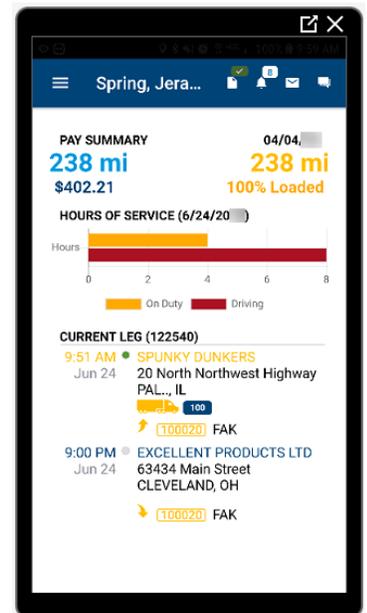
With **TMW Go! Driver**, drivers can:

- View your current pay details and pay history
- View your daily Hours of Service
- View current trip information
- Access to load information at your fingertips (no need to write down info at the customer or at home)
- Find what is assigned WHEN it is assigned
- Keep track of your total miles travelled
- ****Coming soon**** Integrated scanning **from the app** where paperwork will attach directly to the load

TMW Go! Driver are available for both Android and Apple devices. Log in to your Google play store or Apple App Store. Please make sure you search for the correct version, so you have access to the things that would benefit you the most.

To download the app, follow these 3 easy steps:

1. Log into either Google Play Store or Apple App store and download the **TMW Go! Driver App**
2. Look for an email sent to the email address you have registered with Garner for the link to sign up. This email will come from *"Do_Not_Reply Trimble"*.
3. Use the app for load info at check in w/ customers, to see updated info, find out what next assigned moves are (including loads assigned after getting out of the truck) and check pay info.



We are interested in your feedback as you begin to use this new technology. If you experience any issues please contact Operations or Garner IT. We are excited about this new advancement with the hope that this will make a more efficient process for all.

BREAKDOWN PAY

There have recently been some questions regarding the correct procedure for drivers and breakdown pay.

What should I do if my Truck breaks down?

1. Contact the maintenance department/shop immediately if there is a vehicle breakdown while on the road at 419-425-1550.
2. After contacting maintenance/shop, you may be directed to enter the defect on a Vehicle Inspection Report (VIR).
3. Document date and time(s) on the Payroll Sheet
 - a. Time In: Initial Time of Breakdown
 - b. Date: Date breakdown occurred
 - c. Nature of Breakdown: What is wrong with the vehicle (i.e. tire, air leak, etc.)
 - d. Time Out/Date: Time/Date Vehicle Repaired/Time/Date Rolling Again
 - e. B for Breakdown in the last column

What is the pay for a breakdown?

\$15.00 per hour after one (1) hour from when the breakdown occurred. the Associate Handbook for complete details.

NOTE: Scheduled maintenance work, such as preventative maintenance or ELD updates, are not considered a breakdown and therefore drivers are not eligible for breakdown pay when your assigned vehicle is undergoing scheduled maintenance work.



CLEAN INSPECTION



No clean inspections this month

Clean Inspection = \$75.00

Clean HAZMAT DOT Inspection = \$100.00

ON CALL SAFETY



All safety calls need to go to **419-427-3928**.

Please make this your default safety phone number in your phone contacts as soon as possible.

SAFETY & PERFORMANCE BONUS

Month	Mar-20	Apr-20	May-20
Warning/Citations	0	0	0
Stability Control	0	0	0
Hard Brakes	0	0	0
Fuel Solutions	0	0	0
Preventable Accidents	0	0	1
Late Loads	2	0	0
% Receiving Bonus*	87%	88%	88%
Total Bonus Paid Out	\$11,655.20	\$10,051.83	\$13,701.50

* The % total reflects the drivers who are paid their Safety & Performance Bonus. The incident numbers reflect only those drivers who have lost their bonus beginning the month indicated.

Inspection Selection System: 37

Our ISS Score indicates "PASS"

BASICs OVERVIEW

Based on a 24-month record ending June 30, 2020

	GTG Rating	Trend	Thresholds
Unsafe Driving	17%	No change	65%
Fatigued Driving (HOS)	11% (< 3 violations)	↓7%	65%
Driver Fitness	0%	No change	80%
Controlled Substances and Alcohol	0%	No change	80%
Vehicle Maintenance	41%	↑2%	80%
Cargo-Related	No Violations		80%
Crash Indicator	Not Available		65%

CELEBRATIONS

HAPPY BIRTHDAY

- 7/1 Ron Flint
- 7/3 Dan Gelacek
- 7/6 James Husted
Chris Mann
- 7/8 Dustin Baker
Harley Busack
Jeff Piurko
Tony Riddle
- 7/9 Jenny Fall
Ray Thompson
- 7/10 Dawn Hanning
- 7/14 Jeff Frantz
- 7/16 Dave Van De Ryt
- 7/17 Ed Stevens
- 7/21 Melissa Fletcher
Amy Oeseburg
- 7/23 Awais Ashraf
- 7/26 Jon Foust
Alex McGregor
- 7/29 Dan Holtzapple
Kevin Taylor

ANNIVERSARIES

- 7/14
M/M JERRY BRUMBAUGH

YEARS OF SERVICE

- 2 YEARS
Todd McKillips

- 3 YEARS
Ken Bodnar

- 6 YEARS
Brent Palmer

- 9 YEARS
Richard McCaughey

- 14 YEARS
Charles Montgomery

Ride to Remember



The annual Ride to Remember takes place **SATURDAY JULY 11TH**. The ride will begin at Garner Trucking (9291 Country Road 313) in Findlay and end at the Findlay AmVets.

All proceeds from the ride and auction go to benefit the local wreath laying on national Wreaths Across America day in December of each year.

Mark your calendar! Not a Biker? Join us for the after party! Live music, food and fun! Lot party at Findlay Amvets! Come out and celebrate Xmas in July and support a Wreath for a local Veteran! Can't make it! We would still appreciate your donation! This is going to be a challenging year! Your donation is so very important! Together we will remember those who gave so much for our Freedoms!

2 AND 4 WHEELS WELCOME

SATURDAY JULY 11, 2020

Registration beginning at
10:00am

Kick stands up at
12:00pm



Have you been **BEYOND THE CAB**

Don't forget to check out all the newest episodes of Beyond the Cab, hosted by Garner's own Operations Director, Tim Chruslki.

You Tube Follow **Garner Transportation Group** and subscribe to the **Beyond the Cab** playlist!



Search for **"Garner Trucking's Beyond the Cab"**



[garnertrucking.com/beyond-the-cab/](https://www.garnertrucking.com/beyond-the-cab/)

